

**Job Title: Senior Market Access Consultant**

**Start: Flexible**

**Location: Remote, UK based**

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**Job Purpose:** To support our clients' global market access needs across their products' life cycle, including global launch preparation, insights/value generation and local pricing and reimbursement activities. You will be required to lead projects and develop client relationships, devising high-quality strategic intellectual market access recommendations, delivering excellent materials, reports and workshops.

## Initiate

Initiate is a global market access strategy consultancy working with novel products designed to help people living with rare or life limiting disorders.

We are part of Synaptiq Health, a collection of individual, best-in-class agencies and consultancies with offices throughout Europe and the US who provide life science clients with integrated or stand-alone support services across the three key components critical to product success; INSIGHT, ENGAGEMENT and ACCESS.

Our core values are **collaboration, empowerment, integrity** and **pragmatism**. We seek to recruit extraordinary talent in those who not only hold these same values but have a passion to succeed, deliver and grow

## Responsibilities:

- Development and management of project plans with the Project Director
- Ensure timely delivery of project deliverables
- To be a key point of contact to clients
- To secure and deliver new business, including international conference attendance, driving opportunities, developing and maintaining client relationships
- Improving existing and identifying new client service offerings
- Identify innovative solutions for our clients
- Supporting the Initiate team in improving individual and team performance
- Analysing and interpreting reimbursement and pricing information to support health economic and strategic market access projects for global pharmaceutical and biotechnology clients
- Ability to understand international health systems
- Be an expert pricing and reimbursement mechanisms and key stakeholders
- Updating company on trends and opportunities in the marketplace

## About you

### Experience and qualifications

- Significant Market Access and/or HEOR experience is essential
- Experience in rare disease reimbursement and management
- Expertise in both management and execution of global market access projects
- Strong business development skill set
- Ability to manage time and workload effectively

- Excellent communication skills, both written and verbal are essential. Demonstration of excellent internal and external communication
- Strong problem-solving skills and attention to detail
- Drive to achieve results
- Strong level of proficiency in MS Excel, Word and PowerPoint is essential
- Ability to work independently as well as in a team

### **Leadership**

- Supervision and mentorship of others, managing team performance
- Training and mentoring others
- Manage own well-being and that of any line management reports

### **Additional benefits**

- 37.5 hours work week
- Competitive salary
- Bonus scheme
- Birthday off
- 25 days holiday (excludes bank holidays)
- 3 days leave 'Privilege Days' at Christmas time
- Healthcare insurance scheme
- Personalised development programme
- Use of onsite gym and/or subsidised gym

To apply, please send a CV and covering letter to: [hello@initiateconsultancy.com](mailto:hello@initiateconsultancy.com)